

Job Description

Job title	Senior Operational Buyer	Date 29/08/2024
Reports to (title)		
Contract/Department		Revision xxx
Location		

Job purpose

Describe the overall purpose of the job in two or three sentences. Add your text below the pre-populated corporate wording.

Location:

Salary:

Working hours:

Benefits: 25 Days Holiday + BH, Flex Benefits (EMCOR UK discount scheme)

About EMCOR UK:

At EMCOR UK, we revolutionise facilities management by combining our engineering heritage and innovation capability. We prioritise people in everything we do, collaborating closely with our customers to understand all their needs, from the big picture to day-to-day operations. Our purpose is to “create a better world at work”. Using our unique insight platform, "One Data World," we harness data-driven intelligence to make informed decisions, adapting our services to meet our customers' evolving requirements. This allows us to cultivate an enhanced workplace experience for their teams whilst optimising efficiency, meticulously managing every asset, and minimising their impact on the planet. All supported by our commitment to safety, compliance, and assurance. Our partnering approach empowers our customers to shape a better future. Whether guiding their path to net zero or redeveloping their facilities for enhanced efficiency, we create better places for work whilst taking away the burden of facility operations, freeing up our customers to concentrate on their business.

To manage procurement for EMCOR UK for a major client multi-site contract.

The role will be part of the EMCOR UK Procurement team, where you will collaborate with our Supply Chain Director, Heads of Projects Procurement and Category Leads and other Ops / Projects Buyers to ensure we deliver a robust and forward thinking supply chain solution to effectively deliver engineering excellence and a better world at work for our customers, colleagues and supply chain; and for the communities in which we work.

This role will be embedded into our EMCOR UK team on our Client site and will be responsible for all supply chain and procurement activity on the contract.

Ensure we have a good supply chain, readily available to rely on, that delivers excellence to our customer sites with the right governance around the relationship to ensure performance standards are met.

Ensure that all procurement activity is undertaken in line with the overall organisational strategy; category plan; account specific procurement plan and procurement best practice.

Job Description

Develop the procurement account strategy in partnership with the account team and take ownership to lead the delivery.

Identify, select, develop and manage new supply chain to support future business through a rigorous evaluation process, ongoing performance measurement, contract review and benchmarking

Negotiate and deliver cost savings through negotiation. Evidence value for money that can be demonstrated to our customers.

Initiate a risk based approach to supplier tendering, selection and award, building in commercial analysis of tenders / negotiations to ensure caveats / assumptions are well managed; the correct financial model is used and any KPIS / SLAs / Programme risk is negotiated and back-to-back with supply chain.

Identify innovation and ensure that these are presented to our accounts to increase revenue and margin opportunities.

Provide a culture of continuous improvement delivering improvements that support the organisation's requirements, ensuring that account stakeholders are seen as a customer and engage to gain feedback to set improvement objectives and deliver against account procurement plan.

Promote and drive a strong safety culture into the supply chain by ensuring that work is carried out in compliance with the organisation's HSEQ management system and culture

Be the point of escalation for supply chain matters on the account.

Any other task reasonably requested from time to time.

Continuously analyse market trends, supplier performance and cost structures to identify risks and opportunities for improvement and implement risk mitigation strategies.

Collaborate with Category team to develop wider relationships with specialist supply chain to suit product / service / geographical gaps and support growth opportunities to align with business need. Ensure supply chain is appropriately accredited and provides sufficient competition and value for money for all account needs..

Driving value for money by leading all supply chain negotiations and ensuring we remain competitive whilst maximising profit for EMCOR UK.

There will be a need to travel across the UK from time to time for example:- supply chain visits and audits; company meetings, training etc.

Duties/responsibilities/accountabilities/deliverables

List the main aspects of the job, with an emphasis on duties and responsibilities for junior roles, and accountabilities and deliverables for more senior roles.

Job Description

- Knowledge and experience of Procurement Processes, Systems and Supply Chain Methodology
- Experience in stakeholder engagement
- Able to manage internal customer relationships
- Expert negotiations skills
- Proven ability to motivate, coach and develop others
- Experience in delivering and developing sustainable procurement objectives
- Commercial awareness
- Ability to deliver service excellence to internal and external customers
- Strong presentation, and influencing skills
- Experience of driving value and delivering cost saving targets
- Ability to lead and work in cross- functional teams
- Strong analytical skills
- MCIPS preferred or working towards
- Valid full driving licence
- Valid full driving licence
- Excellent FM procurement experience
- A passion for procurement and supply chain.
- A desire to think 'outside of the box'. Not be afraid to challenge with an ability and focus to drive improvement with a 'can-do' attitude.
- Highest levels of integrity at all times.
- Ability to identify, assess and consider risk management throughout the procurement and contract management process
- Experience in stakeholder engagement
- Experience of driving value and delivering cost saving targets
- Ability to lead and work in cross-functional teams
- MCIPS preferred

Resource responsibilities

Indicate the typical number of direct reports, financial responsibility, control over subcontractors and any responsibility for assets, systems or outsourced services.

Person specification

Describe the knowledge, skills, qualifications, personality, and experience required for the job. Add your text above the pre-populated corporate wording.

Job Description

At EMCOR UK, we embrace and celebrate diversity in all its forms.

We welcome applicants from all backgrounds and experiences, regardless of age, race, gender, sexual orientation, religion, disability, or any other characteristic that makes you unique. We believe that a diverse and inclusive workforce fosters creativity, innovation, and better problem-solving.

We encourage applications from all candidates and are committed to providing equal opportunities for employment and growth, supported by our inclusive policies and practices.

Join us in our endeavour to build a culture of mutual respect and equity, a place where every voice is heard, and every individual is championed.

Join us in building a better world at work.

Other factors relevant to the job

Enter any additional information which the job holder would need to know, for example: requirement for UK-wide travel, shift patterns, night working, call outs etc.

Line Manager Signature	
Print Name	
Date	

Job Holder Signature	
Print Name	
Date	

FOR HR USE ONLY:					
Job Grade		EMCOR Competency Level		Training Profile UTC	