

Job Description

Job title	Energy & Sustainability Manager	Date July 2025
Reports to (title)	Senior Energy & Carbon Programme Manager	
Contract/Department	Native Oak	Revision 1
Location	National	

Job purpose

Describe the overall purpose of the job in two or three sentences.

The role will lead on the delivery of environmentally sustainable solutions and compliance across a national facilities management contract. Aligning industry standards and best practice to client aspirations, the role would suit a strategic thinker to create tailored and innovative solutions delivering utility and broader environmental improvements.

Leading the delivery of Energy & Sustainability expectations will be to identify, evaluate, negotiate, and conclude high-impact energy & environmental solutions. As a senior figure within the account and indeed our business, you will play a significant role in enhancing EMCOR UK's Carbon Transformation products and services. Supporting new product development and developing new energy solutions such as; alternative energy options, the use of renewable and sustainable energy resources, energy conservation, and asset optimisation in the built environment.

This dynamic role will incorporate strong leadership with the ability to connect with this key client and truly understand and deliver their environmental aspirations.

Duties/responsibilities/accountabilities/deliverables

List the main aspects of the job, with an emphasis on duties and responsibilities for junior roles, and accountabilities and deliverables for more senior roles.

- Accountable for the development, implementation and successful delivery of energy and sustainability strategies, aligning client drivers to contract solutions.
- Accountable for the production of the Carbon/Net Zero Transition Plan identifying and agreeing activities to reduce consumption and emissions across the estate.
- Accountable for the production of a broader Environmental Management Plan to combine all other plans with industry best practice and accreditation.
- Development and delivery of Building and BMS Optimisation solutions within the broader EUK Carbon Transformation and Asset Dynamics solutions.
- Ownership and accountability for the Energy Bureau solution including; billing, validation, forecasting, reporting, benchmarking and payment.
- Undertake the annual review and assessment of the performance of the estate against the Environmental Plans, programmes and original building specification.
- Drive efficiencies across the client estate to meet and exceed client targets.
- Continual development of energy and sustainability reporting against account

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targets including M&T, trend analysis and utilisation of specialist software packages.

- Development and alignment identified reduction solutions within the LCAM approach as part of Asset Dynamics ensuring carbon and energy considerations are captured in replacement/investment cycles.
- The production & presentation of credible performance reports highlighting consumption trends, data insights, progress against agreed targets and further opportunities.
- Optimise operating efficiency of assets, systems and sub systems across the portfolio
- Accountable for the development of site-specific carbon reduction pathways, identifying credible quantified opportunities to net zero.
- To build strong and effective relationships with key client stakeholders and EUK.
- Accountable for the developing of strategies and plans into working projects which meet both client and internal objectives Capital invest programming.
- Continually maintain and expand knowledge of existing & emerging technologies, processes and legislation around energy/carbon and broader environmental agendas.
- Develop and support broader energy & environmental sustainability awareness with particular focus on avoidance of waste, consumption reduction.
- To ensure accounting services meet the requirements around management systems (ISO 14001 & 50001) including internal & external audits, addressing any non-conformities preventative actions and supporting formal accreditation.
- Management and ownership of technical programmes of work involving subcontractors, external consultants and EUK staff.
- Support Small Works, Revenue and Capital Project delivery with input on project scoping process and optioneering of client opportunities.

Resource responsibilities

Indicate the typical number of direct reports, financial responsibility, control over subcontractors and any responsibility for assets, systems or outsourced services.

To work closely with operational, technical and senior teams to develop strategic improvements across the contract.

Person specification

Describe the knowledge, skills, qualifications, personality and experience required for the job.

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- Proven track record for cultivating strong relationships with internal stakeholders, supply chain partners, and customers.
- Excellent speaking-listening-writing skills and attention to details.
- The ability to manage and prioritize multiple simultaneous projects with minimal direction.
- Minimum Bachelors degree in Building Service/Energy Engineering or demonstrably equivalent experience or qualifications.
- Proven competence within the field of Energy Management in complex, asset-rich environments.
- Appropriate experience in energy markets, contract negotiations, renewable energy development and generation technologies.
- Technical expertise in implementing energy solutions.
- Experience developing and negotiating energy, sustainability partnerships with enterprise companies, and green funding options.
- Proven ability to evaluate new business models, policies, agreements for energy, cleantech, or sustainability.
- Experience building relationships and working with industry stakeholders, such as utilities, global energy companies, and OEMs.
- Proven understanding of software/IT tools used in the energy industry and Cloud enablement.
- Ability to provide authoritative advice on energy management issues.
- Experience of informing businesses about energy management and sustainability good practice.
- IT Literate including Word, Excel, Project, PowerPoint, Smartsheets and Visio.
- Possess the energy and infectious enthusiasm to get things done and demonstrate excellent interpersonal skills.
- Excellent organisational skills.
- Demonstrable ability to work with customers, build creative value-based solutions and deliver compelling presentations.
- Ability to communicate effective written proposals, solutions, and propositions.
- Fully understand the energy market and the global imperative for a carbon neutral world.
- Ability to work independently and in a team environment with both customer and FM requirements.
- Understanding of the principles behind HVAC, refrigeration and lighting operation.
- Operational working knowledge of BMS and control theory.

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- Competency in current benchmark techniques and statistical analysis.
- Capable of preparing fully costed energy efficiency proposals and reports.
- Ability to build business cases for new techniques, solutions or technologies.
- Experience within the FM industry with exposure to operations at a senior level, desired.
- Knowledge of customer operations, business drivers, financials and specialist sources of information, legislative requirements where necessary.
- Understanding of EMS & EnMS requirements (desirable).

Other factors relevant to the job

Enter any additional information which the job holder would need to know, for example: requirement for UK-wide travel, shift patterns, night working, call outs etc.

- Willing to travel to different locations across the UK as and when required
- National Security Clearance should be held or obtainable.

Line Manager Signature	Adam Pigott
Print Name	ADAM PIGOTT
Date	29/07/2025

Job Holder Signature	
Print Name	
Date	

FOR HR USE ONLY:

Job Grade		EMCOR Competency Level		Training Profile UTC	
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